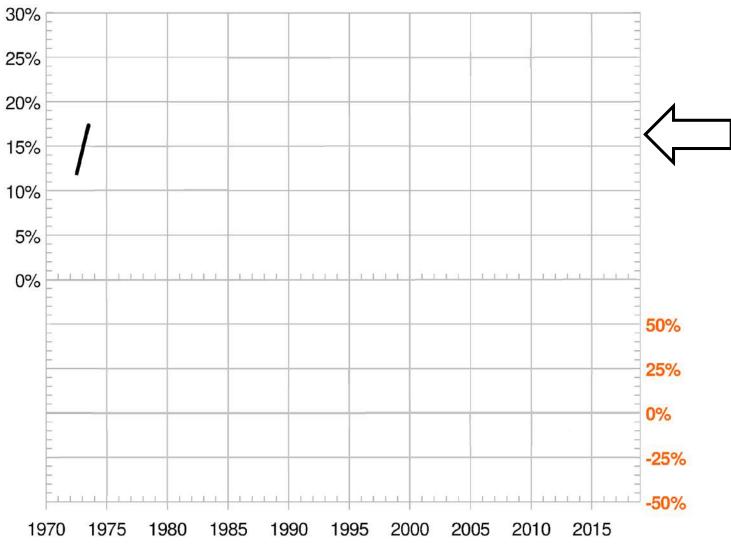
# THE ECONOMY MADE EASY

Kavanagh-Putland Index

Total real estate sales to GDP, Australia, 1972-2018

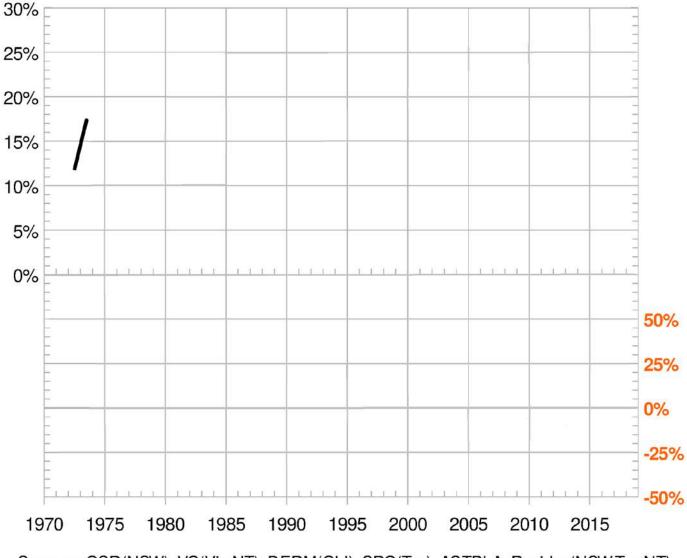


Index (estimated ratio of property sales to GDP)Y / Y-2 change in index



The 1972-73 land bubble develops and peaks (beyond the 15% line).

Index (estimated ratio of property sales to GDP)Y / Y-2 change in index



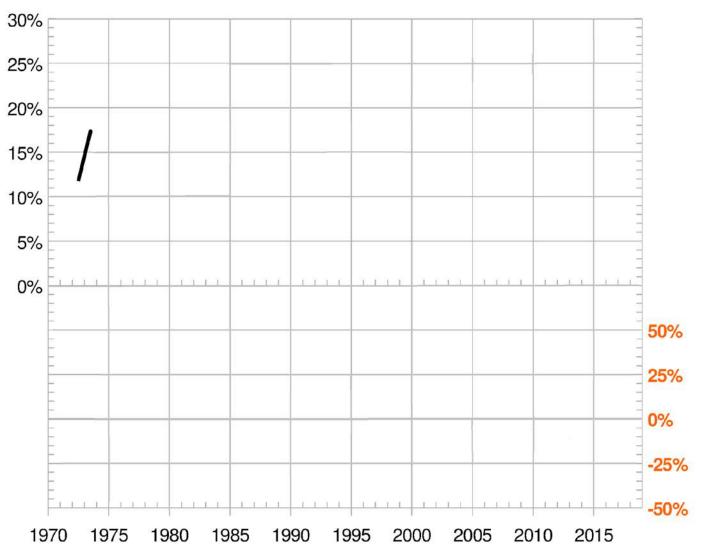
Sources: OSR(NSW), VG(Vic,NT), DERM(Qld), SRO(Tas), ACTPLA, Residex(NSW,Tas,NT), RP Data (NSW,Vic,Qld,WA,Tas,NT,ACT), Land Titles SA, Landgate(WA), CoreLogic, ABS.

The new Whitlam government has come in at the peak of a real estate bubble.



McMahon defeated by Whitlam 2-12-1972

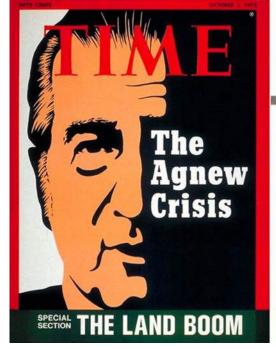
Index (estimated ratio of property sales to GDP)Y / Y-2 change in index



Sources: OSR(NSW), VG(Vic,NT), DERM(Qld), SRO(Tas), ACTPLA, Residex(NSW,Tas,NT), RP Data (NSW,Vic,Qld,WA,Tas,NT,ACT), Land Titles SA, Landgate(WA), CoreLogic, ABS.

The 1972-73 bubble has developed across much of the western world.

TIME magazine 1 October, 1973







#### SPECIAL SECTION

#### The New American Land Rush

On Malaria Meenchaal Lake-plant in maker, plantal black fees as summer—190 ft, of more francage is priling, \$30,000, as deads to a price of two years ago. In Productions, Lake, this find more the Santanes ski, and feeled \$3,500 as were to 1906. Take, or good for a return \$11,000, was though the productions in some status to

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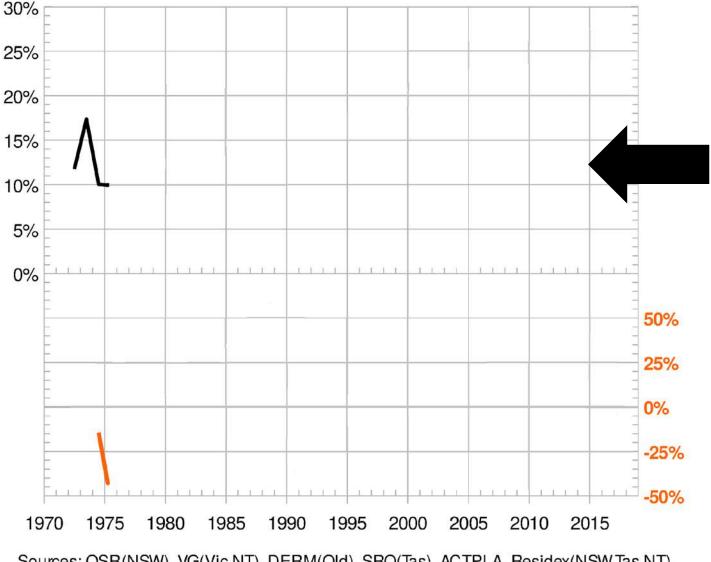
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Index (estimated ratio of property sales to GDP)Y / Y-2 change in index

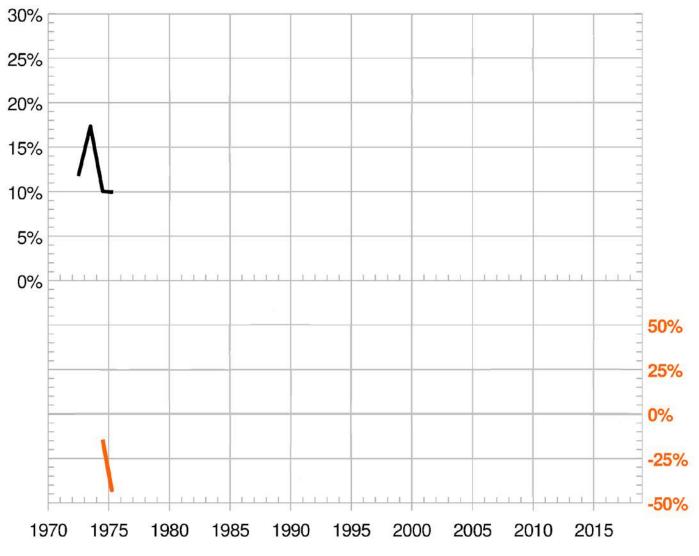


Office-builder, Mainline Corporation, goes broke in 1974, heralding the 1974-75 recession as the Australian bubble bursts.



2 year-on-year K-PI drops more than 25%

Index (estimated ratio of property sales to GDP)Y / Y-2 change in index



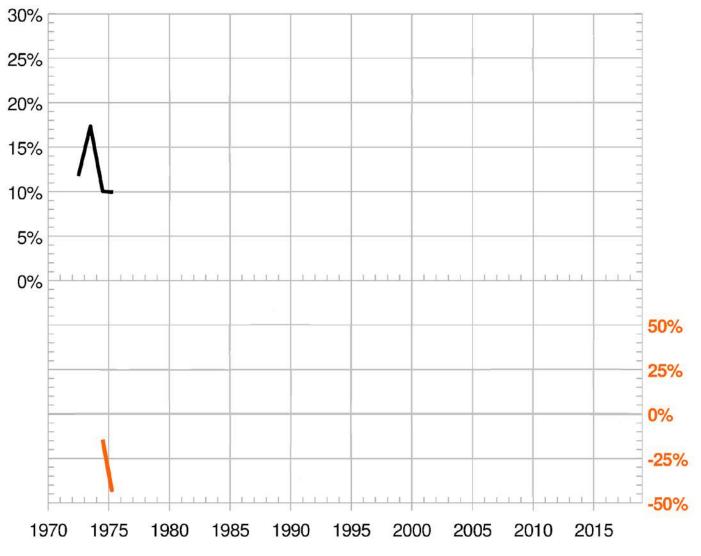
Sources: OSR(NSW), VG(Vic,NT), DERM(Qld), SRO(Tas), ACTPLA, Residex(NSW,Tas,NT), RP Data (NSW,Vic,Qld,WA,Tas,NT,ACT), Land Titles SA, Landgate(WA), CoreLogic, ABS.

1974-75: the land bubble bursts into a recession.

Voters are not happy with Gough Whitlam's government.

'Scandals': Jim Cairns; Rex Connor; the Khemlani affair ......

Index (estimated ratio of property sales to GDP)Y / Y-2 change in index



Sources: OSR(NSW), VG(Vic,NT), DERM(Qld), SRO(Tas), ACTPLA, Residex(NSW,Tas,NT), RP Data (NSW,Vic,Qld,WA,Tas,NT,ACT), Land Titles SA, Landgate(WA), CoreLogic, ABS.

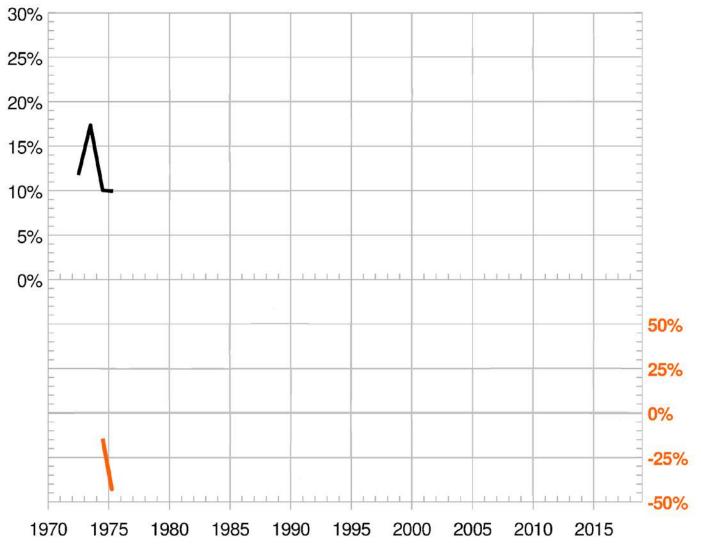
The 1972-73 land bubble develops and peaks, beyond the 15% line



But could it be that swinging voters are carrying excessive debt, and need a scapegoat when the 1974-5 recession hits?

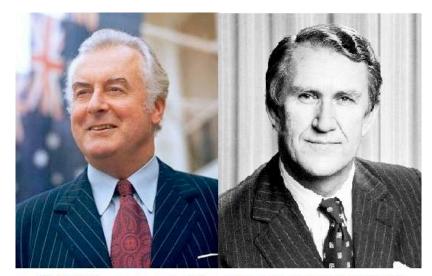
[The bubble has been all but written out of economic history.]

Index (estimated ratio of property sales to GDP)Y / Y-2 change in index



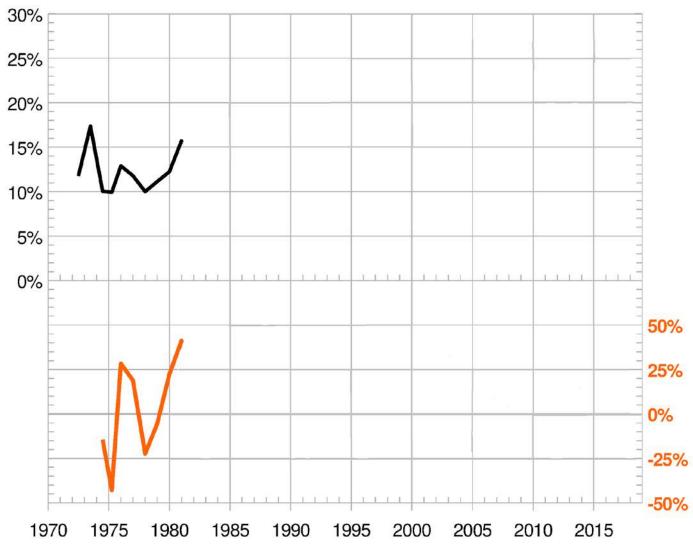
Sources: OSR(NSW), VG(Vic,NT), DERM(Qld), SRO(Tas), ACTPLA, Residex(NSW,Tas,NT), RP Data (NSW,Vic,Qld,WA,Tas,NT,ACT), Land Titles SA, Landgate(WA), CoreLogic, ABS.

Whitlam is controversially dismissed, but voters endorse the decision at the 1975 election.



Whitlam govt dismissed 11-11-1975

Index (estimated ratio of property sales to GDP)Y / Y-2 change in index

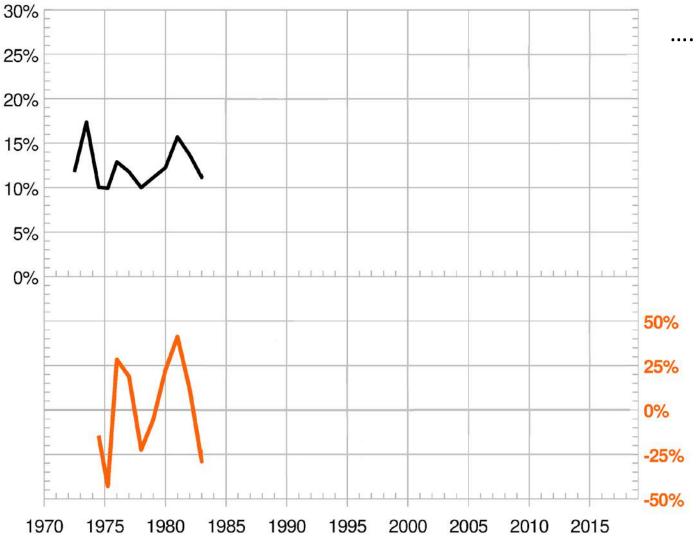


Sources: OSR(NSW), VG(Vic,NT), DERM(Qld), SRO(Tas), ACTPLA, Residex(NSW,Tas,NT), RP Data (NSW,Vic,Qld,WA,Tas,NT,ACT), Land Titles SA, Landgate(WA), CoreLogic, ABS.

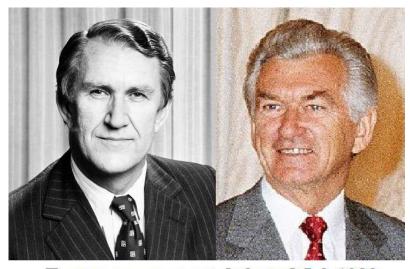
But another land bubble develops under the Fraser government, just peaking beyond the 15% bubble line in 1981 .....

—— Index (estimated ratio of property sales to GDP)

— Y / Y-2 change in index



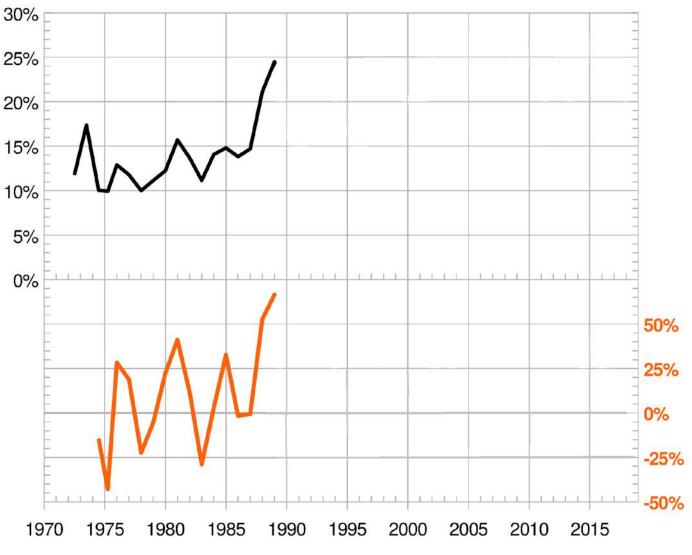
.... and bursting into the 1982-83 recession



Fraser government defeated 5-3-1983

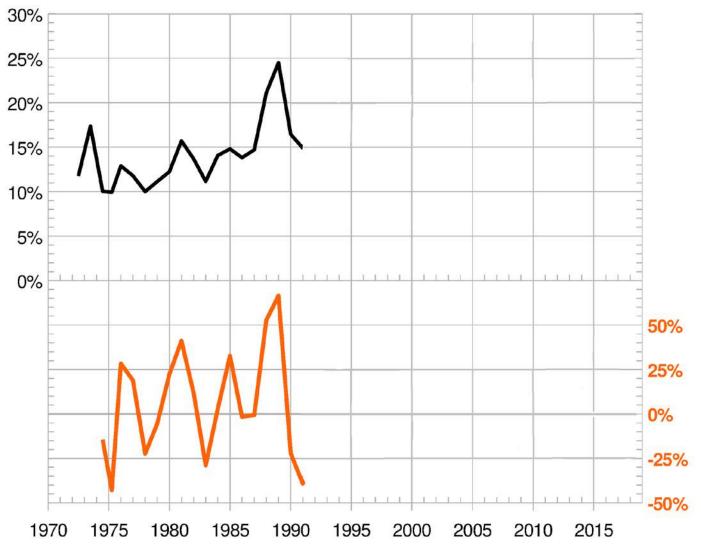


Index (estimated ratio of property sales to GDP)Y / Y-2 change in index



A build-up occurs from 1983 to the enormous land bubble of 1989. This is also experienced in the west and Japan .....

Index (estimated ratio of property sales to GDP)Y / Y-2 change in index



.... and crashes into the 1991 recession (from which Japan has not fully recovered today!)

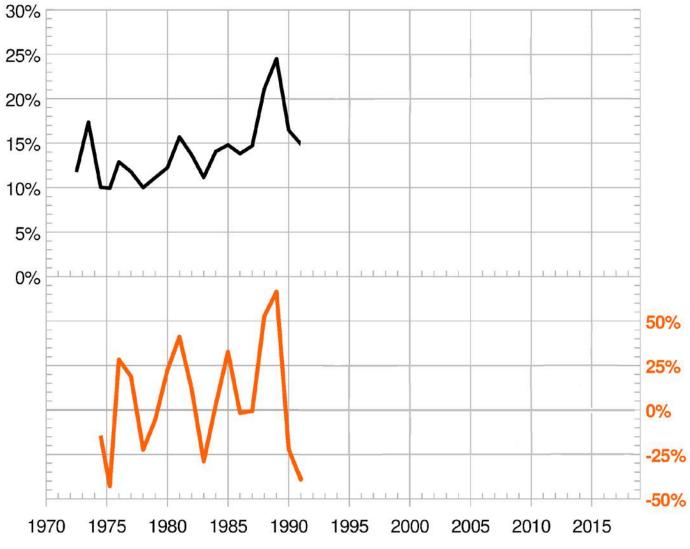
"The recession we had to have."

Paul Keating



Below -25% 2-year change

Index (estimated ratio of property sales to GDP)Y / Y-2 change in index

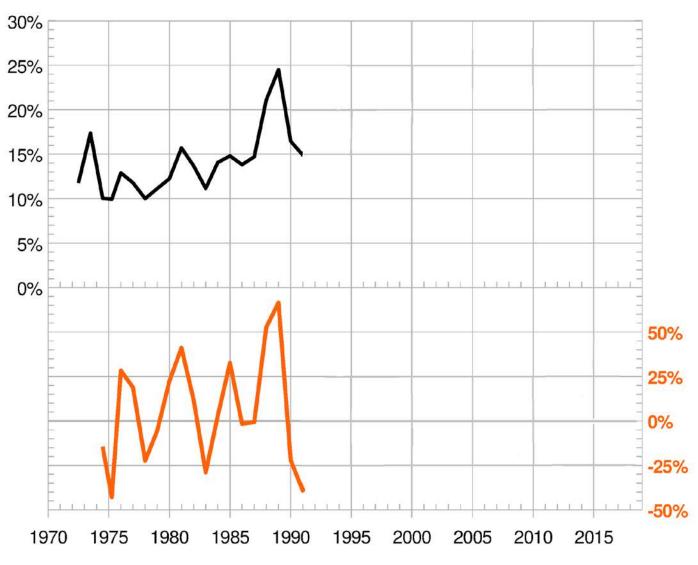


Sources: OSR(NSW), VG(Vic,NT), DERM(Qld), SRO(Tas), ACTPLA, Residex(NSW,Tas,NT), RP Data (NSW,Vic,Qld,WA,Tas,NT,ACT), Land Titles SA, Landgate(WA), CoreLogic, ABS.

In Melbourne, there is one million square metres of vacant new office accommodation (i.e. 20 'Melbourne Cricket Grounds').

Deals are made, offering free office fitouts and up to ten years' rent-free terms, to attract tenants – but let-ups are slow.

Index (estimated ratio of property sales to GDP)Y / Y-2 change in index



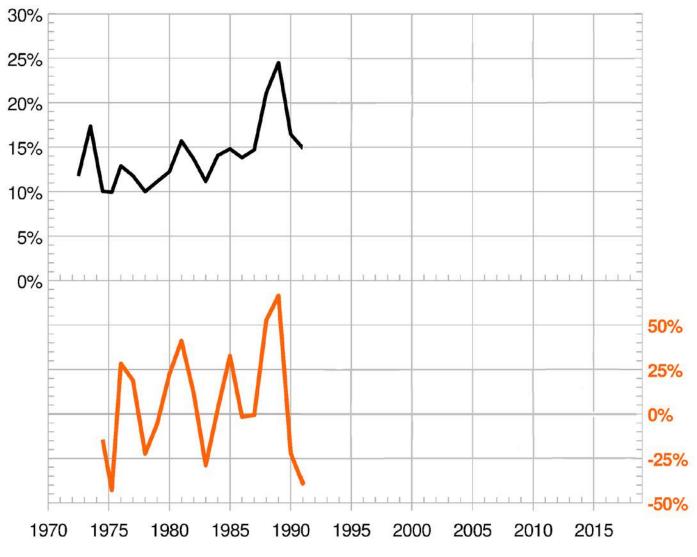
Sources: OSR(NSW), VG(Vic,NT), DERM(Qld), SRO(Tas), ACTPLA, Residex(NSW,Tas,NT), RP Data (NSW,Vic,Qld,WA,Tas,NT,ACT), Land Titles SA, Landgate(WA), CoreLogic, ABS.

The development of 333 Collins Street, Melbourne, in which the State Savings Bank of Victoria's investment arm Tricontinental is involved, sends the SSB broke - and the State Government Insurance Corporation of South Australia, and the State Bank of South Australia.

The Commercial Bank of Australia built at the same address 100 years before, closed its doors in 1893 when the 1890s depression hit.



Index (estimated ratio of property sales to GDP)Y / Y-2 change in index

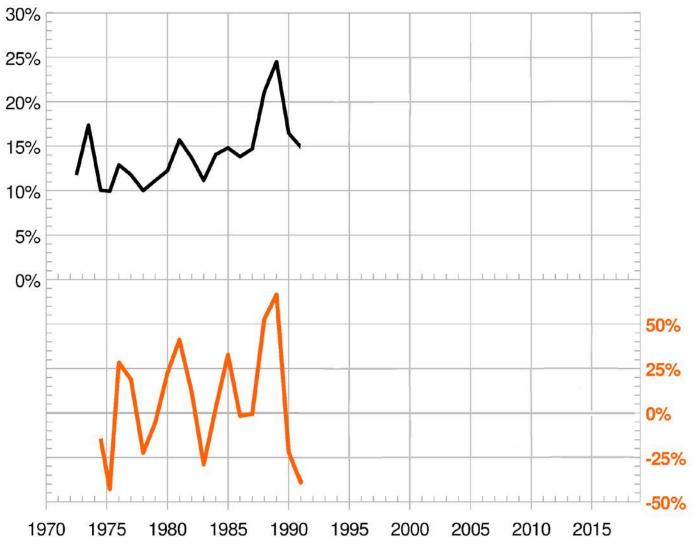


Sources: OSR(NSW), VG(Vic,NT), DERM(Qld), SRO(Tas), ACTPLA, Residex(NSW,Tas,NT), RP Data (NSW,Vic,Qld,WA,Tas,NT,ACT), Land Titles SA, Landgate(WA), CoreLogic, ABS.

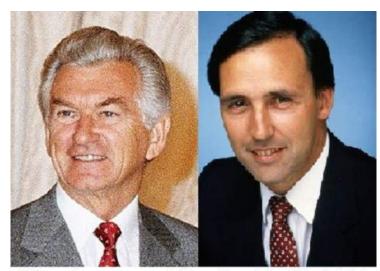
The 1991 recession cripples the governments of South Australia and Victoria.

The Labor governments of Victoria and South Australia are defeated in massive landslides at the elections of 1992 and 1993, respectively.

Index (estimated ratio of property sales to GDP)Y / Y-2 change in index

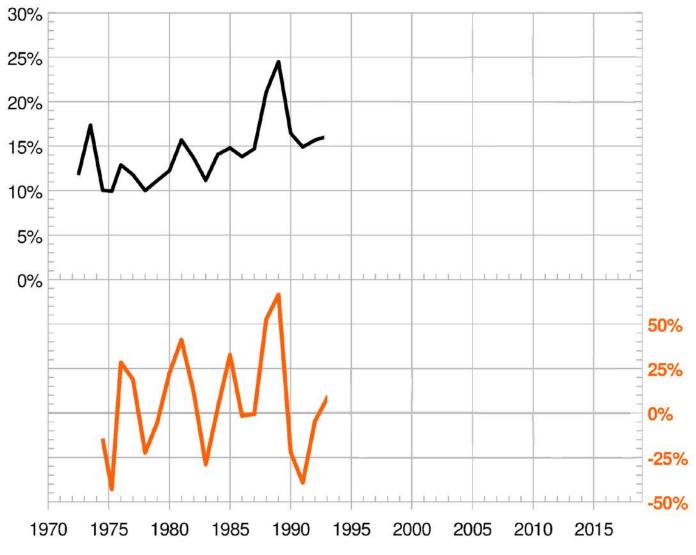


1991: Paul Keating deposes his leader



**Keating ousts Hawke 20-12-1991** 

Index (estimated ratio of property sales to GDP)Y / Y-2 change in index



Sources: OSR(NSW), VG(Vic,NT), DERM(Qld), SRO(Tas), ACTPLA, Residex(NSW,Tas,NT), RP Data (NSW,Vic,Qld,WA,Tas,NT,ACT), Land Titles SA, Landgate(WA), CoreLogic, ABS.

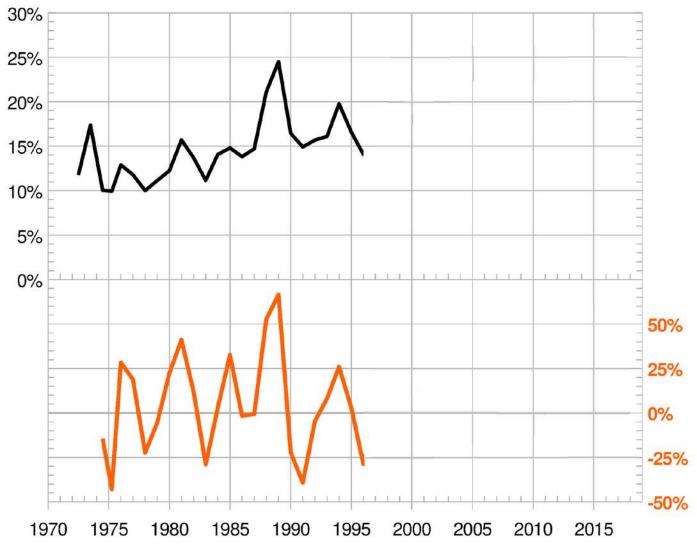
In 1993, Keating does the impossible: he holds on after a recession.

"GST on a birthday cake, John?"



Hewson loses the unloseable election 13-8-1993

Index (estimated ratio of property sales to GDP)Y / Y-2 change in index

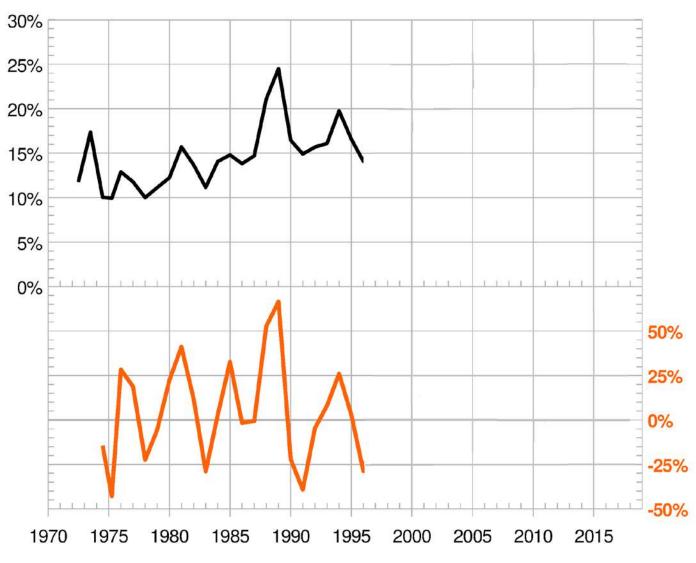


Premier of Queensland, Wayne Goss, is considered the most popular and able politician in Australia in the early 1990s.

In 1994, as banks are clearing their big commercial and industrial sales (as mortgagee-in-possession), Queensland shares a real estate boom of its own with South-East Asia.

There is no boom in the other states, so on this occasion 1994 is NOT an Australia-wide bubble.

Index (estimated ratio of property sales to GDP)Y / Y-2 change in index



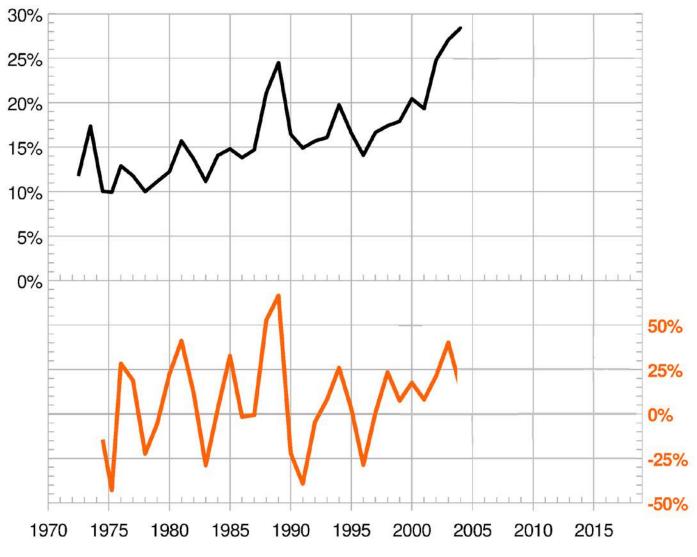
Sources: OSR(NSW), VG(Vic,NT), DERM(Qld), SRO(Tas), ACTPLA, Residex(NSW,Tas,NT), RP Data (NSW,Vic,Qld,WA,Tas,NT,ACT), Land Titles SA, Landgate(WA), CoreLogic, ABS.

Nevertheless, in the 1996 election Australians decide they've seen enough of Paul Keating ..... and as the Queensland boom tanks in 1996 too, along with South-East Asia, Queenslanders unceremoniously dump their recently-popular premier.



Keating defeated by Howard 2-3-1996

Index (estimated ratio of property sales to GDP)Y / Y-2 change in index



Sources: OSR(NSW), VG(Vic,NT), DERM(Qld), SRO(Tas), ACTPLA, Residex(NSW,Tas,NT), RP Data (NSW,Vic,Qld,WA,Tas,NT,ACT), Land Titles SA, Landgate(WA), CoreLogic, ABS.

But the tax regime is insistent, and from 1996 Australians receive its message again: there is much more to be had in real estate investment than in trying to earn an income.

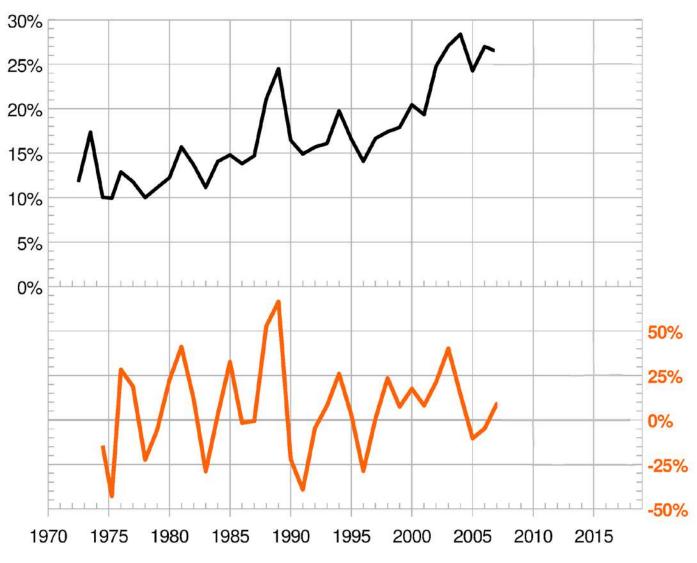
So, the real estate market shoots up to a record peak in 2004.

The trend shows real estate sales to be doing much better than productivity

Any time real estate prices look to falter, the Howard government feeds them by increasing the grants to home buyers.

That's what a politician of any stripe does in Australia.

Index (estimated ratio of property sales to GDP)Y / Y-2 change in index



Sources: OSR(NSW), VG(Vic,NT), DERM(Qld), SRO(Tas), ACTPLA, Residex(NSW,Tas,NT), RP Data (NSW,Vic,Qld,WA,Tas,NT,ACT), Land Titles SA, Landgate(WA), CoreLogic, ABS.

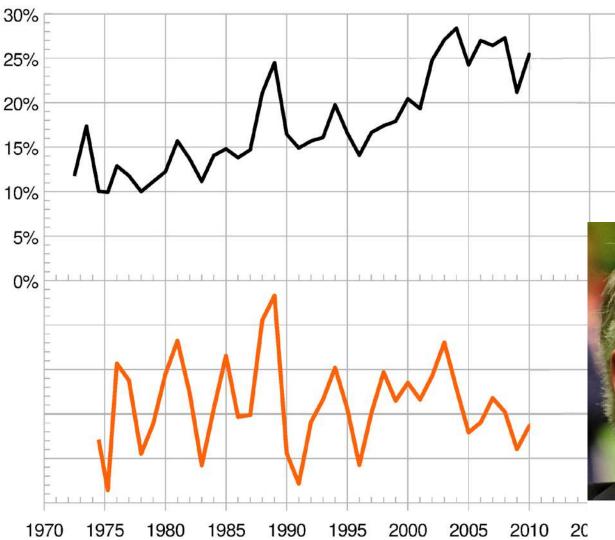
The bubble is a bit shaky by 2007, and voters have had enough of John Howard.

So, introducing Kevin Rudd ....



Rudd defeats Howard 24-11-2007

Index (estimated ratio of property sales to GDP)Y / Y-2 change in index



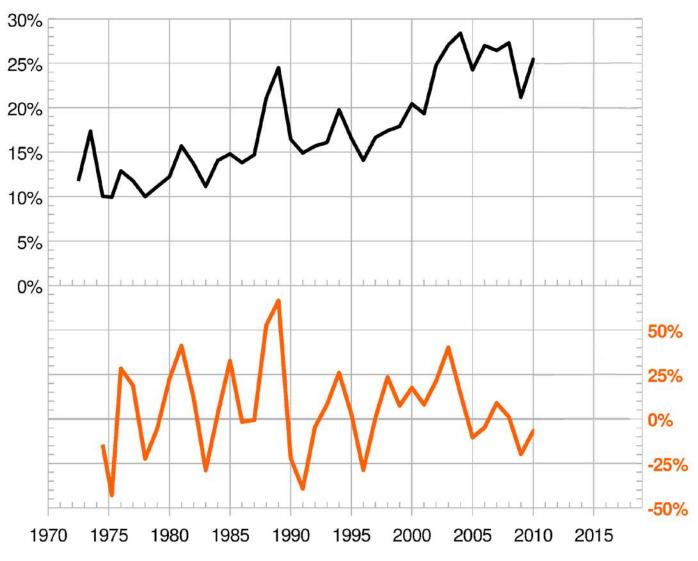
Though the market is shaky, the K-P Index continues to dwarf the 15% "bubble" line.

America collapses financially in 2007-08, and Kevin Rudd's Treasurer, Wayne Swan, receives a call from US Treasury Secretary, Hank Paulson:



Hank Paulson to Wayne Swan, Cotton Tree, Maroochydore
6:30 am 10 January 2008

Index (estimated ratio of property sales to GDP)Y / Y-2 change in index



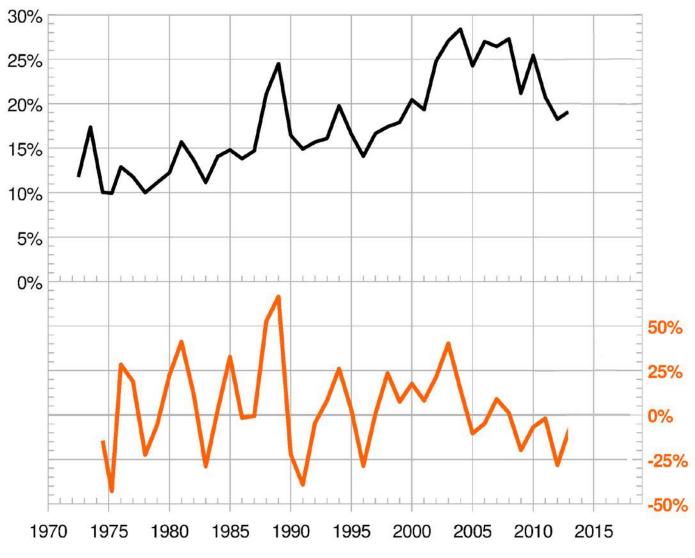
Sources: OSR(NSW), VG(Vic,NT), DERM(Qld), SRO(Tas), ACTPLA, Residex(NSW,Tas,NT), RP Data (NSW,Vic,Qld,WA,Tas,NT,ACT), Land Titles SA, Landgate(WA), CoreLogic, ABS.

Paulson isn't able to keep the US bubble from deflating, but from 2008 the Rudd-Swan government frantically spends more than \$50 billion—in cash grants; pink batts; on new educational buildings—to keep the bubble inflated.

Two years of pumping succeeds in keeping the real estate market inflated and 'up there'.

The wider economy languishes.

Index (estimated ratio of property sales to GDP)Y / Y-2 change in index



Sources: OSR(NSW), VG(Vic,NT), DERM(Qld), SRO(Tas), ACTPLA, Residex(NSW,Tas,NT), RP Data (NSW,Vic,Qld,WA,Tas,NT,ACT), Land Titles SA, Landgate(WA), CoreLogic, ABS.

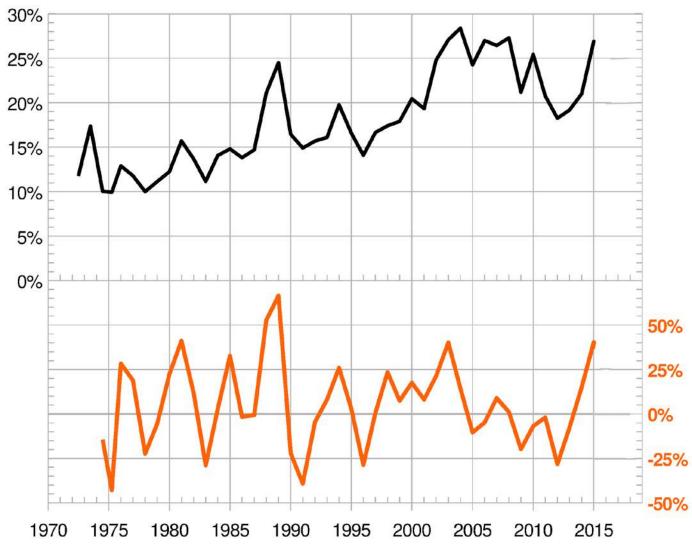
But people feel the difficult times, and Kevin Rudd has become unpopular amongst his Labor Party colleagues.

So, under pressure in 2010, Rudd resigns in favour of Julia Gillard.



Rudd resigns for Gillard 24-6-2010

Index (estimated ratio of property sales to GDP)Y / Y-2 change in index



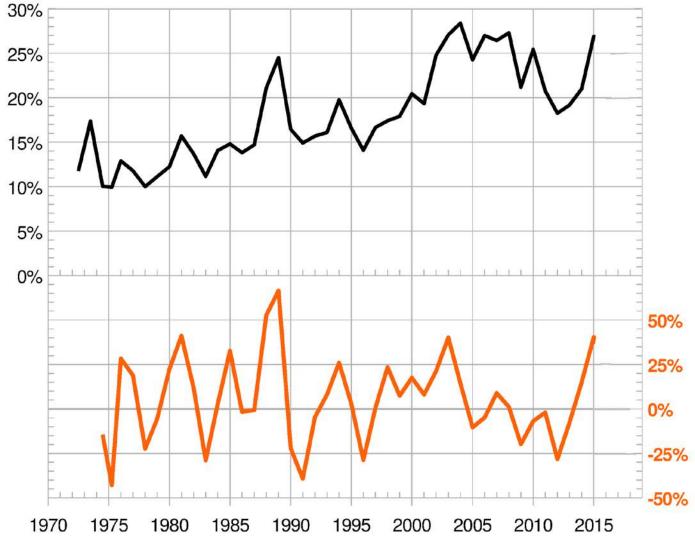
Sources: OSR(NSW), VG(Vic,NT), DERM(Qld), SRO(Tas), ACTPLA, Residex(NSW,Tas,NT), RP Data (NSW,Vic,Qld,WA,Tas,NT,ACT), Land Titles SA, Landgate(WA), CoreLogic, ABS.

But Gillard is only able to form a minority government at the 2010 election, and although she performs well under difficult circumstances, Labor decides in 2013 she can't win the next election. It reinstates Kevin Rudd as leader of the party.



Rudd ousts Gillard 27-6-2013

Index (estimated ratio of property sales to GDP)Y / Y-2 change in index



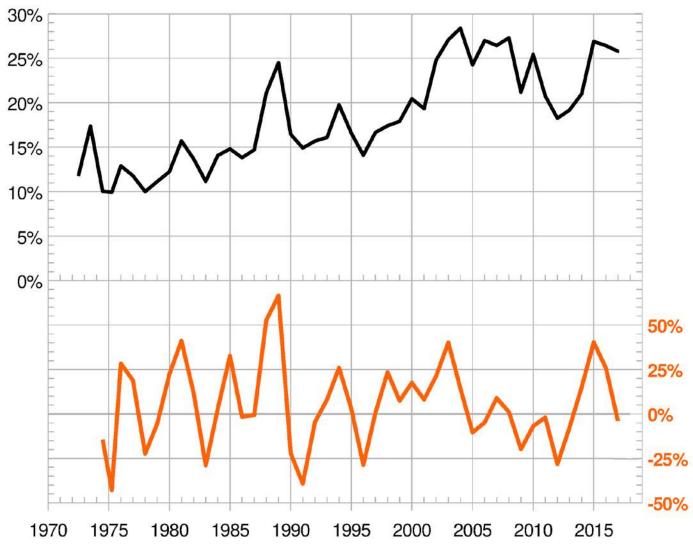
Sources: OSR(NSW), VG(Vic,NT), DERM(Qld), SRO(Tas), ACTPLA, Residex(NSW,Tas,NT), RP Data (NSW,Vic,Qld,WA,Tas,NT,ACT), Land Titles SA, Landgate(WA), CoreLogic, ABS.

But it's to no avail. Tony Abbott wins the 2013 election as the market spikes upwards to a new peak in 2015. This is some extended bubble beyond the 15% bubble mark!



Rudd defeated by Abbott 7-9-13

Index (estimated ratio of property sales to GDP)Y / Y-2 change in index



Sources: OSR(NSW), VG(Vic,NT), DERM(Qld), SRO(Tas), ACTPLA, Residex(NSW,Tas,NT), RP Data (NSW,Vic,Qld,WA,Tas,NT,ACT), Land Titles SA, Landgate(WA), CoreLogic, ABS.

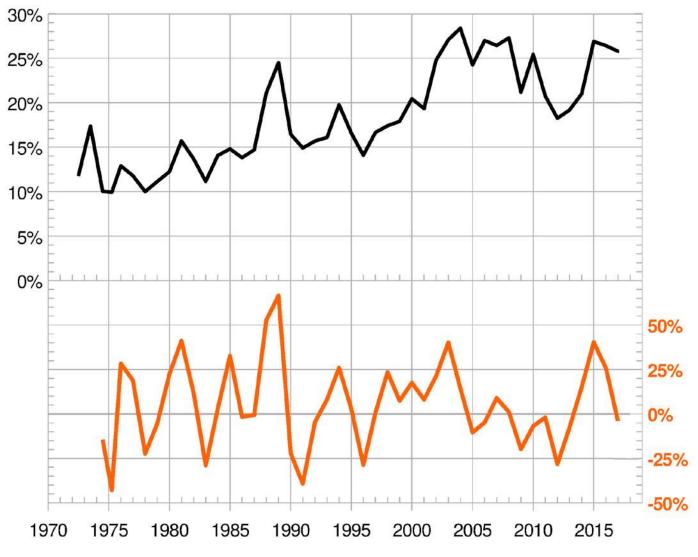
But the bubble is the only thing winning as wages stagnate.

Abbott's 2014 budget is disastrous, so Malcolm Turnbull makes his play.



**Turnbull ousts Abbott 14-9-15** 

Index (estimated ratio of property sales to GDP)Y / Y-2 change in index



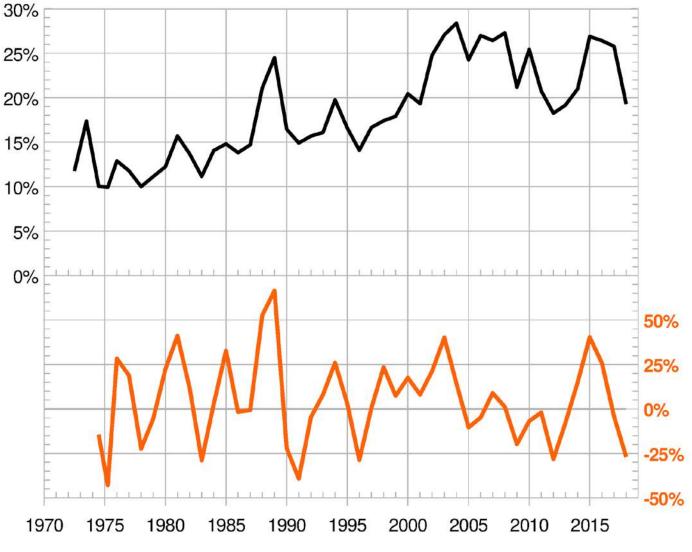
Sources: OSR(NSW), VG(Vic,NT), DERM(Qld), SRO(Tas), ACTPLA, Residex(NSW,Tas,NT), RP Data (NSW,Vic,Qld,WA,Tas,NT,ACT), Land Titles SA, Landgate(WA), CoreLogic, ABS.

From 2015 to 2017, the real estate market looks to give way to increasing productivity, but the piper must first be paid - for the greatest real estate bubble in Australia's history.

Australian levels of private debt are the world's highest.

A passing parade of Australian leaders looks evermore irrelevant. Unable to even mention the bubble, they have lost control of the economy.

Index (estimated ratio of property sales to GDP)Y / Y-2 change in index



Sources: OSR(NSW), VG(Vic,NT), DERM(Qld), SRO(Tas), ACTPLA, Residex(NSW,Tas,NT), RP Data (NSW,Vic,Qld,WA,Tas,NT,ACT), Land Titles SA, Landgate(WA), CoreLogic, ABS.



**Morrison replaces Turnbull 24-8-18** 

2018 - and another leader!

When the 2-yearly change in the index declines by more than 25%, this is usually indicative of a recession. The magical number was exceeded in 2018!

It's surely beyond time for our leaders to see that real estate bubbles play socio-economic havoc with the economy?

# Kavanagh-Putland Index

Total real estate sales to GDP, Australia, 1972-2018

